



January 18, 2007

Invitation to participate in the BC Booth at the Offshore Technology Conference in Houston, Texas April 30 – May 3, 2007

Building on last year's success, the **Ministry of Energy, Mines and Petroleum Resources, Offshore Oil and Gas Branch** and **Ocean Industries BC** (**OIBC**) are offering a unique opportunity for you to participate at the world's premier offshore oil and gas show at a fraction of the cost of exhibiting on your own. For the fifth year, the British Columbia Government will be exhibiting at the show in partnership with industry. The BC booth will occupy prime space in the Canadian Pavilion. To view photographs of the 2006 Booth see

http://www.offshoreoilandgas.gov.bc.ca/OTC2006_Photos/otc-2006-photos.htm

The BC Booth #1917(see attachment) will be 20' x 30' and will be located on a main isle directly across from the Nova Scotia booth. It will be designed to highlight both BC's onshore and offshore oil and gas opportunities, our ocean engineering expertise, sub-sea equipment and services, and expertise at our research establishments and universities.

The **Offshore Technology Conference** is an ideal venue to market your goods and services to the offshore oil and gas industry worldwide. Each year OTC attracts more than 2,000 exhibitors and over 59,000 delegates from 110 countries. Fifty percent of the delegates are staff engineers, managers or supervisors and sixty-six per cent make the final buying decision for their companies.

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Ministry of Energy, Mines and Petroleum Resources Offshore Oil and Gas Branch PO Box 9312 Stn Prov Govt Ste 250, 1675 Douglas Street Victoria, BC V8W 9N1 Phone: 250-356-0510 Fax: 250-356-0582 Web site: www.offshoreoilandgas.gov.bc.ca OIBC PO Box 166 Prince Rupert, BC V8J 3P6 Phone: 250.627.8825 Fax: 250-250.622.2555 Web site: <u>www.oceanindustriesbc.ca</u> email: info@oceanindustriesbc.ca We are offering three levels of participation at OTC 2007:

<u>GOLD</u>: \$2,000 or \$2,500.00 CAD, depending on location (see Attachment)

- Includes the design, manufacture, delivery and installation of a custom exhibit kiosk in the booth with counter space, literature rack, and wall space (26" x 36"), to display your promotional material. (see Attachment)
- A full-page write-up in a **"British Columbia Offshore Directory"** to be available at the Show and posted to the Offshore Division's website, see http://www.em.gov.bc.ca/DL/offshore/BCOffshoreDirectory2006.pdf
- Logo and company name displayed on your kiosk.

<u>SILVER</u>: \$750.00 CAD

- Logo and company name displayed on the Silver Participant Display Panel located at the rear of the booth (approximately 24" x 24" each) (see Attachment).
- Use of a common brochure rack.
- Use of the common area of the booth.
- A full page write-up in the "British Columbia Offshore Directory".

BRONZE: \$200.00 CAD

• A full page write-up in the "British Columbia Offshore Directory".

This year there will be space for 12 companies at the Gold Level in the booth. Registration and your choice of kiosk will be on a **first-come, first-serve basis**.

The deadline for registration is Friday, February 9, 2007.

A "Guide for Participants in the BC Booth" with a summary of key deadlines can be found at: <u>http://www.em.gov.bc.ca/DL/offshore/GuidetoParticipants.pdf</u>

If you have any questions please contact Ron Smyth at 250-952-0547.

Please reply to: <u>bev.adamson@gov.bc.ca</u> to secure your participation.

Sincerely,

Patrick O'Rourke Assistant Deputy Minister Titles and Offshore Division Barry Holmes Chair Ocean Industries BC

Attachment: Sketch of BC Booth